ODILE TO IDEAL

Weather Guaranteed Unlimited Golf Package Sheraton Hacienda del Mar – Cabo del Sol IAGTO TOUR OPERATORS

Term: November 23, 2014 – May 31, 2015

Detail: 4 Nights / 5 Days

- Sheraton Hacienda del Mar
 - o Garden View
 - o Ocean View
 - Single Occupancy
 - Double Occupancy

Unlimited Golf

 Guests may play unlimited golf on Cabo del Sol's Desert and Ocean Courses with originally scheduled rounds alternating between the two. Replays may play any available course without regard to alternating schedule of base package rounds.

Weather Guarantee

- If an originally scheduled round of golf is interrupted by rain the guest will receive a voucher for a 4 night / 5 day unlimited golf package valid for one year.
 - o "Interrupted by rain" defined as rain strong enough to require use of umbrellas and/or rain gear for a period of more than 10 minutes during any single round.

Rates: (Includes all applicable tax and service charges)

Single Occupancy - Garden View

- Rack Rate \$1484
- IAGTO NET 2014 (20%) \$1187.20
- IAGTO NET 2015 (15%) \$1261.40

Double Occupancy – Garden View

- Rack Rate \$1984
- IAGTO NET 2014 (20%) \$1587.20
- IAGTO NET 2015 (15%) \$1686.40

Single Occupancy – Ocean View

- Rack Rate \$1730
- IAGTO NET 2014 (20%) \$1384.00
- IAGTO NET 2015 (15%) \$1470.50

Double Occupancy – Ocean View

- Rack Rate \$2230
- IAGTO NET 2014 (20%) \$1784.00
- IAGTO NET 2015 (15%) \$1895.50

Reservation/Booking Contacts:

- E-Mail
 - o Berenice Reyes <u>berenice.reyes@sheraton.com</u>
 - Humberto Garcia humberto.garciar@sheraton.com
- Fax: +52 (624) 145 6106

Groups:

- Groups of 12 20 players may be accommodated
- Groups will be handled on case by case basis & require hotel/golf approvals prior to booking.
- Typically only one such group may be in house at any time. Exceptions may apply.
- Groups tee times may be limited to specific times of day.

Golf Reservations:

- Upon reserving a package guests should be provided the e-mail address(<u>reservations@cabodelsol.com.mx</u>) for golf reservations and instructed to send their reservations preferences immediately
- If Cabo del Sol has not heard from the guest within 48 hours they will contact the guests via email to request tee time preferences.
- One round per day/per guest may be reserved in advance. Guests may play unlimited rounds per day with all additional rounds subject to space availability

Package Payment

 IAGTO Tour Operators are responsible for payment of applicable package at the time of booking and will pay directly to Sheraton Hacienda del Mar.

Misc. Terms & Conditions:

- Offer is valid for stays booked between November 23, 2014 and May 31, 2015 and completed between November 23, 2014 and May 31, 2015. (Blackout Dates: Dec 22, 2014 – Jan 1, 2015)
- A maximum stay of 4 consecutive nights apply
- Guests can arrive any day of the week.
 - All package amenities associated with this promotion are per room, per eligible stay and include: Four-night stay at Deluxe Room with Jaccuzi, walk-in-shower, Sweet Sleeper bed, and Private Terrace in double occupancy. Unlimited Weather Guaranteed* Golf on the Ocean Course and/or the Desert Course at Cabo del Sol, a world-renowned Jack Nicklaus Signature and Tom Weiskopf design golf course for up to two registered guests per room, Shuttle Transportation to/from golf course included, free access to Gym, Sauna and Steam Room. Taxes and service charge not included in the rate. Guests staying with this package rate must contact the hotel's Concierge 72 hours in advance in order to book a Date and Time for their Golf Tee Time so that it is guaranteed. Golf package is for the entire stay, therefore in case of Early Check-Out, the guest must pay full package amount. Guests must cancel 3 days prior to arrival or guest's forfeits full package charge plus tax. Golf reservations must be cancelled more than 72 hours in advance in order to prevent a full penalty charge. Rates are subject to change without prior notice. Rate does not include Bellboy, Caddy or any kind of tips. Golf Course play restrictions apply with this package, as they might not be available for play during certain dates. *Ocean Course and/or Desert course availability depends on dates booked as courses are subject to regular maintenance and upkeep. Guests may play unlimited golf on Cabo del Sol's Desert and Ocean Courses with originally scheduled rounds alternating between the two. Replays may play any available course without regard to alternating schedule of base package rounds. If an originally scheduled round of golf is interrupted by rain the guest will receive a voucher for a 4 night / 5 day unlimited golf package valid for one year. "Interrupted by rain" defined as rain strong enough to require use of umbrellas and/or rain gear for a period of more than 10 minutes during any single round. For more information on which Golf Course is available during which dates, please contact the hotel's Concierge.
- In case of an early departure date, guest is responsible for paying the full amount of the Weather Guaranteed Golf Package.
- Guests must cancel 3 days prior to arrival or guest forfeits full package charge plus tax.

- Guests cancelling less than 3 days from scheduled arrival will be charged the full package amount and receive a credit to visit during the original package offer dates
- A limited number of rooms may be available at these rates.
- Not to be combined with other offers or promotions and subject to change.
- Void where prohibited by law.